



For its European office, Stages Cycling is currently looking for a

SALES MANAGER - SOUTHERN EUROPE (f/m/d)

The Sales Manager drives Stages Cycling 's sales activities within his responsible region. He/she is executing our various sales programs in close cooperation with our retail partners. He/she is an expert to assess the market situation in Southern Europe and to implement individual strategies to drive Stages Cycling 's constant growth in this region. As a product expert, he/she is able to give detailed technical support to our customers and retail partners and is therefore the main consultant for existing and potential customers.

Essential duties and responsibilities

- # Execute, control and evaluate all sales activities including sales tools, promotions, retail merchandising and sales training
- # Collect, interpret, report and act upon key market data
- # Establish close relationship with our retail partners
- # Be a Stages Cycling product expert and give technical support to our customers and retail partners
- # Execute a fluent process from sell-through till customer satisfaction

Qualifications

- # 2-3 years' experience in the sports industry with focus on sales & marketing
- # Experience in Customer Relationship Management with strong verbal and written communication skills
- # Excellent time management skills and ability to operate in a fast changing environment
- # Fluent in English and Italian and/or Spanish
- # Flexible for market travel, well organized and a team player
- # Ability to multitask
- # Passionate for cycling

Our offer

- # A flat hierarchy and fast decision-making processes with the opportunity to integrate your own ideas into our processes
- # Working in a successful and motivated team in the immediate vicinity of Germany's #1 cycling city: Freiburg im Breisgau
- # Employee benefits such as gym membership, JobRad, coffee and soft drinks.

Please send your application including cover letter, CV and salary expectation to

STAGES CYCLING EUROPE | Dominik Bank | dbank@stagescycling.eu | Gerwigstr. 4 | 79199 Kirchzarten | GERMANY

