

## International Inside Sales specialist – E-mobility (remote)

Visit A&C Solutions  Hall 8 booth E18

Do you enjoy having daily international contact with customers all over Europe? Do you speak German & English fluently? Is working from the inside to service E-bike companies with their needs something that makes you tick? And do you have a passion for (electric) bikes? Then this job might be an interesting match for you!

### Who is A&C Solutions?

A&C Solutions is the exclusive European partner of leading E-bike connector manufacture Higo. As a market leader, we work for many large European players such as Stromer, Heinzmann, Riese & Müller, Supernova etc. Our head office and warehouse are based in Turnhout, Belgium. Besides our team at our HQ we work with local account managers in various European countries.

### Our philosophy

You will join a strong team of professionals, a mix of all ages. All doors are always open, communication is smooth and transparent. We have a strong customer focus and are ambitious in achieving our goals. We are convinced that a team that works together, stays together. That's why we also enjoy having a drink together, we organize company sports activities and we take a joint responsibility in reducing our company foot print. All of this with the necessary dose of humour of course ;-).

### What does an International Inside Sales Specialist do?

You play an important role in the international management of our clients. You are the first point of contact for all commercial questions. You work closely with account managers and support them in developing and following up projects and quotations using our CRM system. As central point of contact within the E-mobility team, you translate the customers' needs into commercial opportunities for A&C Solutions. You also take care of the after-sales process.

### Are you the ideal candidate?

- You obtained a bachelor's degree in a commercial direction (Sales/business administration/International business)
- You are fascinated by technology/electronics. Affinity with cycling is certainly an advantage.
- You have a customer-oriented attitude and you can easily express yourself orally and in writing in German and English.
- You easily establish and maintain contacts and you have excellent commercial skills.
- You are organized and follow up your work carefully. You accurately work out quotations, set-up agreements and follow-up actions in the ERP/CRM system.

### What can you expect from A&C Solutions?

- You will be well trained by our team and you will be given every opportunity to grow within the position and within the organization.
- At A&C Solutions, the team comes first. We regularly organize team events and we encourage a nice and healthy work environment with fun team moments.
- You will receive an excellent salary in relation to your experience.

### Does this position appeal to you?

Please send your CV to Marion Voermans via [marion@ac-solutions.be](mailto:marion@ac-solutions.be).