

# Sales Manager Germany

BikeFinder has customers all around the world and already has a strategic presence in 5 other countries. This is your opportunity to be a part of the team that shapes and creates that presence in Germany.

BikeFinder launched FahrradFinden in Germany in June 2022 and is now looking for a German Sales Manager to take lead on the market development.

This is a unique opportunity for the right person to be part of establishing a new market, supported by a strong and experienced team.

The position is wholesale of bike trackers to physical and online retailers, as well as bike producers and other B2B businesses in Germany. Work from anywhere in Germany, as travel is expected.

## **We offer:**

Flexible work hours and a place where work-life balance is highly valued  
An inclusive and safe work environment where diversity is embraced  
Opportunity to be a central part of the German build up  
A combination of fixed and performance-based salary.

The ideal candidate is a motivated, well-organized individual who has a deep understanding of prospecting and developing strong relationships with customers.

## **Other qualifications:**

- 3+ years of sales experience
- Excellent written and verbal communication skills in both English and German
- Proficient computer skills

## **Position:**

Permanent and full time.

Fixed Base Salary €55,000